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## **2024 Ones to Watch - Industry Leaders: Matthew Lawlor, Robinson & Cole LLP**

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Three skills that you use every day in your position: Listening, patience, and empathy.

Best book, podcast, or app for aspiring leaders: Street Fight, by Janette Sadik-Kahn and Seth Solomonow.

Best advice for new leaders in 10 words or less: "Always learn and grow with, not above, those you lead."

What recent project, transaction or accomplishment are you most proud of?

I recently helped close on the first significant development ground lease in several years for Boston's Economic Development and Industrial Corporation, really since the start of the pandemic. The Related Beal/Kavanaugh project, located at 22 Drydock Ave. in the Flynn Marine Park in South Boston, will provide another major expansion of the Seaport footprint for Vertex Pharmaceuticals. Despite the present glut of biotech space in the region, it's great to see this project moving forward.

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