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## **ICSC to hold New York National Conference and Deal Making event**

November 25, 2008 - Retail

The International Council of Shopping Centers (ICSC) will host its New York National Conference and Deal Making event on December 8 thru 10 at the Sheraton New York Hotel & Towers. The event schedule is as follows:

Monday, December 8

- \* Badge Validation: 9 a.m. - 7 p.m., Hilton New York, 2nd Floor Promenade, Sheraton New York Hotel & Towers, 53rd St. Lobby.
- \* On-Site Registration/Badge Pick-up/Badge Correction: 9 a.m. - 7 p.m., Hilton New York, Rendezvous Trianon/3rd Level.
- \* Coffee Service: 9 - 10 a.m., Hilton New York
- \* Welcome and Opening Remarks: 9 - 9:15 a.m., by Adam Ifshin, 2008 N.Y. National Conference and Deal Making Program Planning Committee chair and president of DLC Management Corp., Tarrytown, N.Y.
- \* Introduction of General Session by Jeffrey Newman, Esq., chairman of real estate dept. at Sill Cummis P.C., Newark, N.J.
- \* Future Trends: 9:15 - 10:15 a.m., Hilton New York - West Ballroom, 3rd Floor. Moderated by Daniel Hurwitz, ICSC trustee, president and COO of Developers Diversified Realty, Beachwood, Oh. Speakers are Kate Ancketill, managing director of GDR Creative Intelligence Ltd., Global Design Resources, London, England; Howard Davidowitz, chairman of Davidowitz & Associates, Inc., New York, N.Y.; and Ron Pompei, principal and creative director of Pompei A.D., New York, N.Y.
- \* Report of Members: 10:15 - 10:30 a.m. by Michael Kercheval, President and CEO of ICSC, New York, N.Y.
- \* General Session: 10:30 - 11:45 a.m., Hilton New York, Ballroom West, 3rd Floor.
- \* Luncheon Served: 12 - 12:45 p.m., Hilton New York, Ballroom East, 3rd Floor (Please note, no lunch will be served after 12:45 p.m.)
- \* Introductions by Adam Ifshin, 2008 N.Y. National Conference and Deal Making Program Planning Committee chair and president of DLC Management Corp., Tarrytown, N.Y.
- \* State of the Industry: 12:45 - 1:30 p.m., Hilton New York, Ballroom East, 3rd Floor by Mary Lou Fiala, ICSC chairman, president and COO of Regency Centers, Jacksonville, Fla.
- \* Guest Speaker: 1:30 - 2:15 p.m., Hilton New York, Millard "Mickey" Drexler, chairman and CEO of J. Crew, New York, N.Y.
- \* Deal Making: 2:30 - 5:30 p.m., Hilton New York, Sheraton New York Hotel & Towers. Let's get started with some great business opportunities at the new and expanded New York National Deal Making, beginning at 2:30 p.m. on Monday and concluding at noon on Wednesday. Plan to meet with over 110 exhibitors at The Sheraton New York Hotel - 2nd Floor Ballroom level - as well as an

additional 305 companies in the Hilton Hotel's Rhinelander Gallery and Sutton Complex (2nd level), Americas Hall 1 (3rd Floor), Americas Hall 2 (4th level), Trianon and Mercury Ballrooms (3rd level) and Concourse Complex (lower level). With two venues to visit, this maximizes opportunities to do business with the most influential people in the shopping center industry.

\* Member Sponsored "A Taste of New York" Cocktail Reception: 5:30 - 7 p.m., Hilton New York, Grand Ballroom

Tuesday, December 9

\* Badge Validation: 8 a.m. - 5 p.m., Hilton New York 2nd Floor Promenade, Sheraton New York Hotel & Towers, 53rd St. Lobby.

\* On-Site Registration/Badge Pick-up/Badge Correction: 9 a.m. - 5 p.m., Hilton New York, Rendezvous Trianon, 3rd Level.

\* Coffee Service: 9 - 10 a.m., Hilton New York, Americas Hall 2, Sheraton New York Hotel & Towers, 2nd Floor Foyer.

\* Deal Making: 8:30 a.m. - 5 p.m., Hilton New York, Sheraton New York Hotel & Towers.

\* Boxed Lunch Served: Noon - 2 p.m., Hilton New York Grand Ballroom, Sheraton New York Hotel & Towers New York Ballroom.

\* Next Generation Reception: 5:30 - 7 p.m., Sheraton New York Hotel & Towers, Riverside Ballroom.

Wednesday, December 10

\* Badge Validation: 8 a.m. - Noon, Hilton New York 2nd Floor Promenade, Sheraton New York Hotel & Towers, 53rd St. Lobby.

\* On-Site Registration/Badge Pick-up/Badge Correction: 9 a.m. - Noon, Hilton New York, Rendezvous Trianon, 3rd Level.

\* Coffee Service: 8:30 - 10 a.m., Hilton New York, Americas Hall 2, Sheraton New York Hotel & Towers, 2nd Floor Foyer.

\* Deal Making: 8:30 a.m. - Noon, Hilton New York, Sheraton New York Hotel & Towers

\* Conference Adjourns: Noon

Attendees can register via fax at 732.694.1800, online at [www.icsc.org](http://www.icsc.org). or through by mailing forms to ICSC, P.O. Box 26958, New York, NY 10087-6958. Registration online and by fax can only be completed by credit card.

Registration fees for members are \$390 in advance and \$440 on site; non-members \$490 in advance and \$540 on site and cost for students is \$50 in advance and \$50 on site. Attendees will receive a complementary copy of the book, The RetailGreen Agenda. This publication is available only during the program registration and will not be mailed out after the event.

This event counts for the following continuing education credits: SCSM/SCMD, 1 credit, CLS, 1 credit.

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