

2025 Ones To Watch - Rising Stars: Daniel D'Aprile, Jr. Partner Hinckley Allen

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Daniel D'Aprile, Jr. Partner "Daniel stands out for his tireless work ethic, unwavering commitment to client service, and focus on long- term relationships, making him a true rising star. He consistently goes above and beyond to ensure deals are closed efficiently and that clients' needs are met, providing value and an exceptional work product. His practical, solutions- oriented approach has quickly earned him the trust of clients solidifying his reputation as a rising star in commercial real estate finance." - David Barry Connolly, Partner and Chair of the Real Estate Group at Hinckley Allen.

What's one challenge you've overcome in your career so far, and what did it teach you? At my prior firm, when unexpected circumstances left a gap on our real estate finance team during peak season, I stepped up and assumed the additional work as lead attorney – despite not having prior experience leading these transactions. I worked tirelessly to get up to speed, trusted my instincts, asked questions, and rose to the occasion, closing upwards of 60 financing deals in that year alone. The experience taught me that unexpected opportunities can lead to growth if you meet them with grit, adaptability, and a willingness to figure it out.

If you could give advice to someone just starting out in your field, what would it be? Put the client first – always. Go above and beyond to meet their needs, be mindful of value, and build lasting relationships. Work hard, say yes to new opportunities, and don't underestimate the importance of networking. Helping others and doing quality work – even when it's not easy – pays off in the long run. Stay focused, stay motivated, and never stop learning.

Who has played a pivotal role in your development, and how have they influenced you? Tom Mitchell has been a mentor and guide since early in my career. When I assumed responsibility for a colleague's practice, Tom patiently supported me through every step of the way, guiding me through every question and challenge. Tom modeled professionalism, client service, and deal execution, and his steady guidance and attention to detail helped me confidently develop my commercial real estate finance practice.

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