

Crystal Window & Door Systems celebrates 35th anniversary

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Boston, MA National manufacturer Crystal Window & Door Systems is marking its 35th anniversary since the company started. The company was founded by Taiwanese-American immigrant Thomas Chen, who came to the United States at 27, speaking no English and with no formal education beyond high school. After spending his first few years here working for others in a variety of jobs, Chen launched Crystal Windows in a small commercial garage in Queens, NY, in 1990, and the rest is history. Today Crystal Windows has over one million s/f of production space in five major factories across the country and employs more than 750 workers.

"I started Crystal Windows because I believed home and building owners deserved a quality replacement window that was affordable and would last," said Chen. "Today our team continues that tradition, designing and producing a broad array of new products that meet today's stringent energy codes and deliver high quality, all in the most cost-effective manner."

The first event commemorating the 35th anniversary this year was held on Saturday, May 3, for Crystal employees, their families, and other guests. Approximately 800 people attended a celebratory gala in Queens, featuring music, dancing, and a traditional multi-course Asian banquet. Several elected officials also attended to congratulate Crystal on its achievements, and New York governor Hochul's regional director Aaron Ambrose presented a citation of accomplishment to Crystal chairman Thomas Chen and CEO Jeffrey Smith.

Crystal's original product line consisted of a simple aluminum replacement window for the New York City apartment house market. Today, Crystal offers over 25 lines of vinyl, aluminum, and uPVC commercial vinyl windows and doors for residential and commercial applications all over the nation.

Already extruding vinyl window components in-house, the company vertically integrated further in 2003 with the purchase and expansion of its Union, MO, aluminum profile extruder Gateway Extrusions. Besides launching three additional window production facilities, Crystal has also expanded its in-house engineering, design consulting, product testing, and field services to meet the demands of complex new construction projects requiring custom solutions.

Crystal has supplied its quality products for some of the most notable projects across the country, including: the historic OMNI Shoreham Hotel in Washington, DC; the expansive city-within-a-city development Harbor Point in Stamford, CT; top security Point Loma Naval Base in San Diego, CA; hotel chains Marriott, Holiday Inn, and Hyatt; and universities in New York, Florida, Michigan, Texas, and Missouri.

"Crystal has a long history of strong growth for more than three decades and the company shows no signs of stopping," said CEO Jeffrey Smith. "There are many new products in development, and plans are underway for new production facilities in the Dallas-Fort Worth area and in North Carolina. These new products and plants will help Crystal meet its future growth in exciting new markets." New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540