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Pinheiro named partner at Ionic Development

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Briana Pinheiro

Boston, MA According to Ionic Development Company, Briana Pinheiro has been promoted to partner, marking a significant expansion of the firm's women-led leadership team. With over 15 years of experience leading complex commercial real estate projects, Pinheiro brings a rare combination of technical expertise, strategic vision, and community-first values to Ionic's continued growth across New England.

Pinheiro is an expert in full lifecycle project delivery, consistently helping clients maximize the performance and value of their property portfolios. She has led real estate projects totaling over 5 million s/f and valued at more than \$750 million. Her portfolio includes a wide range of asset types. With a strong technical foundation in mechanical engineering and a current master's candidate in real estate development and finance at Georgetown University, Pinheiro offers a uniquely integrated approach, combining deep technical knowledge with capital markets insight and design strategy.

At Ionic, Pinheiro leads deal structuring and value creation, enhancing the firm's offerings in a competitive market.

Recognized for her strategic and results-oriented approach, she excels at turning vision into reality – delivering projects that create lasting community value. Her leadership was pivotal in Ionic's successful bid for Parcel 5 in Providence's I-195 District, reflecting both her impact at the firm and her dedication to community-focused development.

"I'm honored to join Ionic's partnership team and excited to continue to advance the company's mission of delivering transformative real estate developments," said Pinheiro. "Our projects are about more than buildings; they're about creating vibrant communities and opportunities for growth. I look forward to contributing to Ionic's continued success and expanding our impact across the region."

"Briana's leadership and expertise have been instrumental in our success," said Kaitlin McCarthy, Founder and CEO of Ionic Development Company. "As Partner, she will play a key role in further strengthening Ionic's commitment to innovative, community-focused development."

Ionic Development's current portfolio features the transformative Providence Art & Design Center developed in partnership with Providence-based Wade Keating Architects.

Additionally, with project partners The Menkiti Group, Sinclair Real Estate, and The Community Builders, Ionic is a partner in developing Parcel D-4 in Boston's Seaport District—the neighborhood's first all-affordable housing project.

Ionic's consulting portfolio spans major projects across New England, including Boston's 24 Drydock Ave., the Baldwinville School Apartments—Templeton's first multi-family project in 25 years—and

526 Main St. in Worcester, a restored historic block now home to co working, retail, and maker space in the city's Theatre District.

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