

Charter Realty welcomes Wood as Vice President

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Kerry Wood

Westport, CT Charter Realty has welcomed Kerry Wood as vice president of the firm, bringing with her more than 20 years of experience in commercial real estate, marketing, and public service.

Her brokerage experience began at a boutique firm, followed by positions at Cushman & Wakefield, Trinity Real Estate Group in upstate New York, and New England Retail Properties, Inc. Throughout her career, Wood has represented both national and regional tenants across a range of markets, demonstrating a talent for tackling leasing challenges - from full-scale repositioning of shopping centers to strategic ground-up development initiatives.

In addition to her commercial real estate brokerage work, Wood serves in the Connecticut General Assembly, where she chairs the Insurance & Real Estate Committee. Her legislative efforts have earned her accolades from the Connecticut Restaurant Association and the Retail Merchants Network, both of which named her Legislator of the Year for her work advancing policies that support the state economy.

Wood is a committed member of the real estate community and remains actively involved in industry groups including ICSC and CREW. Her collaborative style and expertise have made her a trusted advisor to tenants, landlords, and fellow professionals alike.

"We're thrilled to welcome Kerry to Charter," said Dan Zelson, principal at Charter Realty. "Her reputation for persistence, creativity, and client-first thinking aligns perfectly with our culture. She brings a deep knowledge of the Northeast market and a unique combination of private-sector expertise and public-sector insight."

At Charter, Wood will focus both on tenant and landlord representation efforts across the Northeast, with a particular emphasis on the Connecticut market. Leveraging her local market insight and deep industry connections, she will help retailers identify strategic growth opportunities while guiding property owners through leasing strategies that enhance long-term asset value.

"Being a member of the Charter Realty team is truly an honor", said Kerry Wood. "The collaborative environment here is second to none and will be a valuable asset to both current and future clients."

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