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Newmark hires industry vet Carcaterra as executive managing director

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Brian Carcaterra

Stamford, CT According to Newmark, Brian Carcaterra, an advisor with 20 years of experience across both brokerage and ownership, has rejoined the company as an executive managing director. In his new role, Carcaterra will specialize in office tenant and landlord representation, as well as advisory services across markets such as Fairfield and Westchester counties.

Carcaterra began his career at Newmark in 2003, where he advised office tenants and landlords in Connecticut. His return reflects a strategic alignment with the firm's cross-functional, client-first approach.

"Brian's experience advising top-tier tenants and institutional landlords gives Newmark a strategic advantage in today's evolving office market," said Sean Moynihan, executive vice president and Tri-State Region Market Leader. "He brings a high level of discipline, trust and partnership to every engagement—qualities that align fully with our culture and client-first mission."

"There's a rare combination of scale and agility at Newmark," said Carcaterra. "It's a firm that values collaboration and empowers professionals to build. The ability to tap into talent across service lines and work alongside people I've known and respected for years are chief among the reasons why this is the right environment for the next evolution in my career."

Carcaterra joins the company after working most recently as executive vice president at Building and Land Technology, where he oversaw leasing across an 8-million-s/f national office portfolio. He previously also led multi-market tenant representation for leading financial services, private equity and hedge fund clients, in addition to overseeing agency assignments at CBRE.

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