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2025 Women in CRE: Emily Virga, Hobbs Brook Real Estate

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Emily Virga
General Manager, CRE

What has been the most rewarding project or deal you've worked on in your career, and why? The most rewarding aspects of my career have been and continue to be the small, meaningful interactions that collectively enhance the campus experience for everyone. It's about listening to people and making thoughtful improvements that transform our spaces into welcoming environments. Since people spend a significant part of their lives at work, it's our responsibility to make coming to the office worthwhile. Seeing these efforts positively impact the community is what truly motivates me. Everyone brings their own perspective; you just have to listen.

What advice would you give to a woman considering a career in commercial real estate? Embrace your strengths and don't feel obligated to step back to protect others' feelings. Your dedication, competence, and commitment to your colleagues and peers are what truly matter. As you navigate your career, you'll naturally meet people who will become valuable connections in the future. Focus on doing the right thing and building genuine relationships. Most importantly, don't let outdated expectations limit you simply because you're a woman. Stand firm in your abilities and let your work speak for itself.

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