

## **Potomac Realty Capital hires loan originators**

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Potomac Realty Capital has hired two loan originators to cover markets. The additions will continue to assist the balance sheet lender in gaining market share and capitalizing on its advantage as they continue to grow its base.

Jef Elm is an industry veteran who spent the past five years as the managing director of originations for Mezz Cap.

Matthew Fuller comes to Potomac after several years as VP at Countrywide Commercial Finance.

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