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## **Barnes joins Whalen Assoc. as vice president of Capital Markets Grp.**

January 07, 2009 - Spotlights

Richard Barnes has joined Whalen Associates, LLC as vice president of the Capital Markets Group. As head of this new division of the company, he will take the lead in providing clients with customized investment property sales solutions, as well as acquisition and recapitalization services. These premier services are offered to individual and institutional owners and investors engaged in buying, selling, developing and financing real estate.

Barnes brings to the company over 30 years of commercial real estate experience in development, leasing and investment property sales. More recently, he has closed over \$53 million in transactions in the past three years. As a specialist in the office, retail and industrial property markets, he proactively identifies and matches the needs of buyers and sellers, and engineers solutions that insure smooth transactions.

Whalen Associates, LLC is a leading provider of strategic real estate services, including advisory, development, construction, property management and capital markets solutions.

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