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Halepis and Williams of UGL Equis represents Way Systems in lease

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UGL Equis represented client Way Systems in a renewal agreement for roughly 15,000 s/f at its Unicorn Park location, 200 Unicorn Park Dr. UGL Equis vice president James Halepis and senior associate Roger Williams represented the tenant in the transaction.

"This lease agreement aligned strategically with Way Systems' business plan. The current location is convenient for its employee base, provides access to amenities such as restaurants and hotels and is within a decent drive time to Logan International Airport," Halepis said.

"There were several properties in the immediate area that would have qualified as suitable space; however Unicorn Park offered the best features and economics. Additionally, by entering into a renewal agreement, Way Systems was able to also avoid the costs associated with relocating," Williams added.

The team was able to secure favorable rates for the clients. The class A, 130,577 s/f, 4-story office building was originally constructed in 1985 and near Rte. 2 and I-495.

"The UGL Equis team knows the Boston metro market well and was able to negotiate terms that will help contribute to the profitability of our business," said Eric Lecesnee, president and COO of Way Systems. "This location has certainly played a role in Way Systems' success, and we are happy to remain at Unicorn Park."

Way Systems provides secure, cost-effective and mobile point-of-sale solutions to merchants, offering the smallest, most compact models on the market. The company specializes only in the mobile segment of the point-of-sale market, delivering the best solutions in terms of form factor, geographic coverage and security. The privately held company was formed in 2002, and the Unicorn Park location serves as its headquarters.

Building owner RREEF was represented in-house by Senior Leasing/Property Manager Carole MacLeod.

About UGL Equis Corporation

UGL Equis Corporation, through its affiliated companies, is a global corporate real estate firm that focuses exclusively on the business space user. With more than 40,000 affiliated employees in nearly 100 locations around the world through its parent company UGL, Chicago-based UGL Equis provides comprehensive real estate solutions through portfolio strategy and management, transaction advisory, corporate finance, project services, workplace integration, data management, facility management, development management and audit & recovery services for national and global companies with office, industrial and retail opportunities throughout the United States, Mexico, Asia Pacific, Europe and the Middle East. UGL Equis along with its sister company, UGL

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