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## Michael Manzo 2009

February 18, 2009 - Construction Design & Engineering

Name: Michael Manzo

Title: Co-Founder & Chief Investment Officer; LEED AP

Company: Entegra Development & Investment, LLC

Location: Andover, MA

Place of birth and year: Winchester, Mass. - 1976

Family: Married, 1 child

College: Brown Univ. 1999 - BA Business Economics; Babson College 2005 - MBA

First job unrelated to your current field: Commercial lending analyst for FleetBoston Financial.

First job in current field: Financial analyst at the AD Makepeace Company

What your firm does now and its plans for the future: We are a start-up real estate development business focused exclusively on green development, green building consulting and LEED project administration services. My primary focus for the future is to continue to expand the investment side of the business through the formation and launch of our first real estate investment fund - the "Entegra Green Co-Investment & Distressed Real Estate Fund I."

Hobbies: Golfing, skiing, cheering on the Patriots down at Gillette Stadium

Keys to success: Be passionate in life and work, love what you do each day, smile and don't take yourself too seriously, and have some damn fun!

Person(s) you most admire (outside of family): Steve Jobs, Tiger Woods, Robert Kraft

If You Had To Choose a Different Profession, What Would It Be: I'm a die hard sports fan - Patriots in particular - so probably working at Gillette for the Patriots organization in some capacity.

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