

## Briggs, Egan, Halter and Gowdy join JPI East

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JPI East, a division of JPI, is building its northeast region with the addition of four professionals. Paul Briggs has joined as director of market research, Daniel Egan has joined as market research analyst, Brian Halter has joined as financial analyst, and Ted Gowdy has joined as development manager.

Briggs is a graduate of Assumption College with a bachelors degree in Economics. He will be responsible for leading JPI's market research team in the Boston and New York markets. Prior to coming to work for JPI, he was a senior real estate economist for Property & Portfolio Research of Boston.

Egan holds a bachelors degree in Business Administration with a concentration in Finance from Babson College. A member of the Urban Land Institute, Egan will be responsible for analyzing marketing conditions in the Boston/Hartford/New Haven areas for JPI.

Halter graduated from Bentley College with a bachelors degree in Finance, and later earned his masters in Real Estate Management. As a financial analyst, he will be responsible for modeling, financial reporting, and budgeting for JPI's Asset Management group.

Gowdy is an alumnus of Cornell University, where he earned a bachelors degree in Civil Engineering. He also holds a MBA from the Haas School of Business at the University of California, Berkeley. A member of the Urban Land Institute and the National Association of Home Builders, Gowdy's previous employers include Centex Homes and Pulte Homes. At JPI, he will be responsible for managing the development process for two new JPI properties in Ashland and Westford, Mass.

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