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Padgette Street LLC signs Salesmaster Assoc. to 25,000 s/f

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Padgette Street LLC has signed a long term lease with Salesmaster Associates, Inc. of Deer Park, N.Y. at its new Westover Business Center.

Salesmaster Associates, founded in 1961, is a wholesale distributor of commercial floor covering products, installation supplies and carpet products serving the northeast. All of New England, plus New Jersey and eastern New York are served from five distribution centers located in Deer Park, N.Y., Albany, N.Y., Edison, N.J., Hartford, Conn. and Woburn. Salesmaster has steadily grown as the result of excellent service, strong customer commitment, and loyal vendor partnerships, to be one of the top performing commercial and installation supplies distributors in the country.

"This 25,000 s/f supercenter will help us better serve our customers because it will allow us to increase local inventory levels on all Salesmaster products," said president Steve Kurtz. Salesmaster expects to open the new supercenter to the public this month.

The new facility is part of a 72,000 s/f multi-tenant industrial project located at the Westover Airpark West. Despite a challenging economy, project developer Development Associates of Agawam is optimistic about the future of the project. "There are always companies that are doing well, growing and looking to get to the next level," explained Ken Vincunas owner of Development Associates. "Even during times like this, companies are looking for more space or better functioning space," said Vincunas. Development Associates expects to add perhaps six to eight smaller commercial/industrial tenants in units ranging from 4,000 s/f to be finished to suit.

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