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## **Hurd joins Grubb & Ellis as vice president of the investment group**

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According to Grubb & Ellis Co., a leading real estate services and investment firm, Karen Hurd has joined the firm as vice president, investment group.

Most recently, Hurd, a 17 year real estate and financial services veteran, was an assistant vice president with Compass Exchange Advisors, a qualified intermediary specializing in 1031 like-kind exchanges. In this role, she spent the past three years strategizing with clients and their advisors on the disposition and acquisition of real and personal property involved in tax-deferred exchanges.

During her career, Hurd has been involved in transactions totaling in excess of \$500 million. Prior to joining Compass Exchange Advisors, she held a business development position with Edward Jones, and marketing and asset management positions for real estate investment firms Marblehead Realty Trust and The Berkshire Group, formally The Krupp Companies.

"We are extremely pleased that Hurd has joined our private capital markets group," said Stephen Brodsky, executive vice president and managing director of Grubb & Ellis' Boston office. "Her experience and knowledge serving private owners and buyers of commercial real estate investments builds upon our strength as one of the leading commercial property advisors in Boston and the US."

Brodsky said, "given the current state of economic uncertainty, where many companies are trimming staff, we welcome the opportunity to hire well respected, top industry performers who can offer the very best service for our clients."

Karen is a member of the Commercial Brokers Association of Boston, New England Women in Real Estate, Real Estate Finance Group, Commercial Real Estate Women, the National Association of Industrial and Office Properties and the National Beer Wholesalers Association. She is also actively involved in the South Shore Art Center and Boston College High School's Mother's Guild.

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