



CELEBRATING
55 YEARS

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Maria Tilaro 2009

April 21, 2009 - Retail

Name: Maria Tilaro Higgins

Title: Senior Counsel

Company: Hecht Development

Location: Concord, Mass.

Birthplace: Kingston, N.Y.

Family: Husband, Ted and three children

College: St. Lawrence University, B.A.; Boston University School of Law, J.D.

First job unrelated to your current field: Retail

First job in real estate or allied field: Summer associate, Posternak, Blankstein & Lund

What do you do now and what are you planning for the future: Acquiring and developing retail sites, expanding to other properties with creative potential

Hobbies: Tennis, spinning, design, reading

Favorite book: "Gift from the Sea"

Favorite movie: "The Sound of Music"

Key to success: See the big picture but follow up on the details

If you had to choose another vocation what would it be? Program director at Martha Stewart Living Radio

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