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Christine Latulip 2009

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Name: Christine Latulip

Title: Vice President

Company: Edmund & Wheeler, Inc.

Location: 567 Cottage St., Littleton, NH 03561

Birthplace and date: Cambridge, Mass., April 26, 1951

Family: Single, three grown daughters: Erin, Katie, Holly

College: Becker College, associate degree in Business; So. New Hampshire University, masters, Community Economic Development

First job outside of 1031: Peoples Bank of Littleton-went from teller to president.

First job in 1031 or allied field: Started at Edmund & Wheeler in 2002. Passed the Federal Exchange Accommodators exam in 2005 and earned the designation of Certified Exchange Specialist.

What do you do now and what are you planning for the future? Each client has a particular sense as to where their transaction is going. We assess each one and work with them over a long period of time. We try to match the client to their strategy. We also offer a three-hour continuing education course on 1031 exchanges and their strategic uses and how to use it as a tool to build personal wealth.

Hobbies: Golf, hiking

Favorite book: "Say It Like Obama" by Shel Leanne

Person you admire most (outside of family): Eleanor Roosevelt

Key to success: Be flexible, open-minded and greet each day with enthusiasm.

If you had to choose another vocation what would it be? Community development

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