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## **Company Profile: Whelan Associates** **[www.whelanassociates.com](http://www.whelanassociates.com)**

August 04, 2009 - Front Section

William Whelan, former chairman of Spaulding & Slye Colliers International, founded Whelan Associates, LLC in 2001 along with his son William Whelan, former vice president of State Street Corp. in Boston Mass. William Cormack, CPA joined the firm as CFO in 2002 following 27 years at Spaulding and Slye Colliers International. Whelan Associates was founded to provide strategic real estate services throughout New England and beyond.

The firm is a well established real estate company with experience in the commercial, medical, and professional office markets throughout Southeastern New England. Whelan Associates has developed a solid foundation of professional services including development, construction, property management, advisory, financing and leasing services, employing highly skilled and dedicated people.

Whelan Associates' access to equity and debt financing sources allows our clients to apply working capital to their business rather than to real estate. Clients who desire to invest in real estate can do so, either through participation based on their tenancy or by direct equity contribution.

Whelan Associates established Whelan Construction, LLC to handle preconstruction and construction phases of each project. Whelan Associates, in cooperation with Whelan Construction, coordinates the construction process from selection of architects to subcontractors, ensuring the projects are completed on time and on budget. Whelan Construction brings the expertise of "value engineering" insuring maximum efficiency and cost control.

Teamwork and innovative real estate solutions are the key to Whelan Associates' success. Building strategic partnerships with clients, the company brings projects from concept through planning to completion. Whether a client is in need of a medical or professional office building or a small office space, Whelan Associates has a track record of success with projects of all sizes. With many projects successfully completed, the company is continuing to grow as the leader of providing strategic real estate services throughout New England and beyond.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540