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Orloff of NorthMarq arranges \$5 million mortgage financing for Bay Pointe Marina in Quincy, Mass.

August 13, 2009 - Financial Digest

Debbie Orloff, senior vice president of NorthMarq's Boston regional office, arranged mortgage financing of \$5 million for Bay Pointe Marina. The loan was arranged for the owners by NorthMarq through its relationship with The Bank of New England.

Bay Pointe Marina, located off Rte. 3A, is a first class 271 slip full service marina that offers seasonal boat slip rental with all hook-ups. The marina can accommodate even the largest yachts and is distinguished by its excellent condition and central location on Boston Harbor, on site winter boat storage and wrapping, an indoor repair facility, at dock gas station, and a new marina clubhouse with laundry amenities. In addition the marina is home to the Inn at Bay Pointe, one of the city's leading restaurants which has additional banquet facilities, outdoor decking, and boasts a well priced menu all at a picturesque location along the marina's waterfront.

NorthMarq offers a full range of commercial real estate solutions across the country from its headquarters in Minneapolis, Minn. The NorthMarq Capital group offers commercial real estate investment banking, investment sales, real estate debt and equity financing, and commercial loan servicing in 32 offices coast-to-coast, averaging \$10 billion in annual production volume and servicing a loan portfolio of more than \$37 billion. NorthMarq Real Estate Services provides brokerage, property management and healthcare advisory services to investors and space users, and through its Corporate Solutions division, provides mid-size corporate users real estate services nationwide.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540