

Digital Realty appoints Jones Lang LaSalle leasing agent for 387,000 s/f

September 01, 2009 - Front Section

Digital Realty Trust, Inc. has named Jones Lang LaSalle leasing agent at 100 & 200 Quannapowitt Pkwy. The 387,000 s/f first class office and technology center directly on Rte. 128 overlooks Lake Quannapowitt.

Site of the former American Mutual Insurance Co., the park combines modern, efficient flex space with maximum corporate exposure and direct access to Rte. 128. The two buildings offer views of the lake, mature woodlands, jogging trails, a cafeteria operated by ARAMARK, fitness center, men's and women's locker rooms and showers, and a basketball court for employees. There is structured and surface parking on-site for 672 vehicles with a high ratio of 4 spaces per 1,000 s/f. The park is located within minutes of Rte. 93. Both the North Avenue and Route 129 entrances to the park have direct access to Route 128.

Building 100, built in 1999, is a four-story 168,000 s/f first class office building in a richly landscaped setting featuring a modern glass and precast Efis façade, quality finishes, and an atrium lobby with seating area. Building 200 was initially built as a landmark building with high corporate standards for American Mutual. Subsequently the building was repositioned and leased to Comverse when Building 100 was constructed. Today it is a high performance 2-story 219,000 s/f mixed use technology and office facility with fully redundant power, executive conference room, heavy floor load capacity, and 11-1/2'-plus clear height. There are 6,345 s/f of raised flooring, and another approximately 40,000 s/f are planned. Digital Realty Trust will deliver customized turn-key data center space in 10,000 s/f increments as part of its proprietary Gating Process.

"This is a flexible, reliable, and attractive business destination," said Walter Greaney, senior asset manager for Digital Realty Trust.

"We've selected Jones Lang LaSalle because of their success in the Route 128 market, and technology specialty practice. Together with our extensive experience in technology-related real estate, we are confident that the asset will attract a high caliber of tenants."

According to Tamie Thompson, Managing Director at Jones Lang LaSalle: "Companies will benefit from 100 & 200 Quannapowitt's picturesque setting and convenient access. Digital Realty Trust has a proven track record of providing state-of-the-art solutions efficiently and cost-effectively, and the financial strength to capitalize on the park's significant upside."

Working with Tamie on the marketing will be Senior Vice President Dan Cordeau, Vice President Greg Zais, and Assistant Vice President Dan Kollar.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540