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## **Glerum joins Studley as senior managing director**

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According to Studley, Thomas Glerum, a seasoned commercial real estate professional with more than 30 years of experience in the industry, has joined the firm as a senior managing director. Glerum will be based in Studley's central N.J. office and will specialize in corporate representation. Prior to joining Studley, Glerum was a partner at Palestina Properties and a senior director at Cushman & Wakefield, where for 14 years he specialized in corporate leasing and the acquisition and disposition of commercial real estate properties.

Glerum has completed multiple commercial real estate assignments for long-standing corporate clientele.

Notably, he has completed more than one million s/f in aggregate leases for Hoffmann-La Roche, and over 500,000 s/f in aggregate leases for Exxon Research & Engineering. In addition, he represented Exxon Research & Engineering in its sale of 100 acres of land in Clinton, as well as IBM in its sale of a 645,000 s/f headquarters complex in Franklin Lakes. He has also completed multiple site acquisitions for Trammell Crow Company, Lincoln Property Company and Gale & Wentworth, among others.

"We are delighted to welcome Tom to Studley's Central New Jersey office," said Studley Vice Chairman George Martin. "Studley is always in the market for accomplished, senior-level real estate professionals who can assist our firm in strengthening our presence in the region."

A licensed real estate broker, Glerum holds a bachelor of Music from Northwestern University and an Advanced Studies degree from the Manhattan School of Music.

Studley is the only global tenant advisory firm with a pure tenant representative delivery platform. Founded in 1954, Studley pioneered this conflict-free business model. Today, with 19 offices nationwide and an international presence through its London office and AOS Studley throughout Europe, Studley provides strategic real estate consulting services to top-tier corporations, law firms, nonprofits, government agencies and institutions of higher education. Information about Studley is available at [www.studley.com](http://www.studley.com)

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