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## **David White & Associates becomes White + Burke Real Estate Investment Advisors**

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David White and Tim Burke have changed their company name from David G. White & Associates, Inc. to White + Burke Real Estate Investment Advisors, Inc. The rebranding reflects the interdisciplinary nature of the company which partners advisory services for investment real estate with commercial real estate brokerage services. White + Burke provides a range of consulting services from strategic analysis to project development and asset management, in addition to all forms of commercial brokerage for tenants, buyers, landlords, and sellers.

The firm's current assignments include assisting the city of Burlington with the redevelopment of the Moran plant on the waterfront into the multi-use Moran Center and handling all land use and environmental permits for Fletcher Allen Health Care's new radiation oncology facility for which construction recently began.

"This rebranding highlights our long-standing philosophy of providing impartial strategic advice that serves our clients' best interest," said company president David White.

"The first half of the new name, 'White + Burke,' reflects the value to clients of the collaborative approach that Tim and I bring to the services we offer. The second half of the name, 'Real Estate Investment Advisors,' emphasizes our focus on providing sound advice to our clients. We were consultants before we became brokers; our emphasis on research, analysis and strategic advisory services underlies everything we do".

"When a client brings us a real estate challenge, we thrive on plunging in, immersing ourselves in all the details, coming up with a strategic plan of action, and then implementing that plan. In the end we're all about bringing our clients' projects to successful fruition", said White.

Many clients choose to work with White + Burke because of the interdisciplinary synergy offered by having a single firm handle both the brokerage negotiations and manage the development process. Projects in which the firm has played this dual role include redevelopment of Ethan Allen Shopping Center in Burlington's New North End, and Northfield Savings Bank's development of five new branches in Chittenden County.

White + Burke has been practicing a strategic blend of consulting and brokerage services since 1990. The firm is well known for tackling some of the largest and most difficult real estate challenges in Vermont, including Fletcher Allen Health Care's Renaissance Project, Onion River Coop City Market, and the redevelopment of Essex Town Plaza.

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