

Bruce Waters 2009

October 01, 2009 - Northern New England

Name: Bruce Waters Title: Senior Broker

Company: McLaughry Commercial

Location: 93 South Main St., West Lebanon, NH, 03784

Place of birth and year: Winchester, Mass. - 1948

Family: Wife and two children

College: University of New Hampshire

First job unrelated to your current field: "Lumper" on Gloucester (Mass.) harbor First job in current field: Vice president Realty Development Group, Camden, ME.

What your firm does now and its plans for the future: General commercial sales and leasing. Asset

management for targeted clients.

Hobbies: Gardening, tennis, golf and photography

Favorite novel: Patrick O'Brien's series on English novel history

Favorite film: Sound of Music or White Christmas

Keys to success: Watching out for details...doing what you say you will do.

Person you most admire (outside of family): George Mitchell for his negotiating skills

If you had to choose a different profession, what would it be: Landscape architect

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