



# nerej

## **Thompson, McCarthy and Kollar of JLL negotiate 37,260 s/f for Starent**

October 20, 2009 - Front Section

Jones Lang LaSalle has completed a lease for 37,260 s/f of first class office space to Starent Networks in Ames Pond Corporate Center. The 154,200 s/f business park, set in a natural setting overlooking Ames Pond, is owned by Leggat McCall Properties LLC in a joint venture with Dead River Properties, LLC.

Managing director Tamie Thompson, vice president Flory McCarthy, and assistant vice president Dan Kollar of Jones Lang LaSalle negotiated on behalf of the owners. Starent Networks was represented by John Wilson, partner of Richards Barry Joyce & Partners.

The transaction represents an extension on Starent's existing 16,000 s/f at 200 Ames Pond, and expansion of approximately 21,000 s/f continuing the technology company's recent growth. The company's headquarters is minutes from Ames Pond Corporate Center at 30 International Pl.

The two buildings at 100 and 200 Ames Pond are located at the interchange of I-495 and Rte.133. They are currently 79% leased to seven tenants. The site includes a permitted land parcel that can accommodate up to 150,000 s/f of commercial development.

Also working on the marketing of Ames Pond are Jones Lang LaSalle senior vice president Peter Richardson and assistant vice president Troy Coady.

"We are excited to expand our footprint in the Ames Pond campus," said Scott Hunter, director of facilities and IT for Starent Networks. "The picturesque setting, which is in close proximity to our global headquarters, is very popular with our employees and has been conducive in creating the innovative technologies that further enhance mobile multimedia communications."

According to Bill Gause, senior vice president for Leggat McCall, "We've had great success attracting and retaining a high caliber of tenants to the park. Ames Pond gives Starent and their employees an inspiring environment to grow and succeed. We are pleased to be part of their future."

Built for MetLife in 1988, amenities at Ames Pond Corporate Center include mature woodlands, jogging trails, men's and women's locker rooms with showers, and food service on site operated by Rebecca's Caf  . Recent capital improvements have been made with new roofs, roof top HVAC units, lobby renovations, bathroom upgrades, a Honeywell EMS, and exterior upgrades throughout. Current tenants at Ames Pond Corporate Center include: Amperion, Inc.; Cambridge Heart; Getronics; MetLife, Inc.; WellPet; and X-Rite.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540