

## Colliers Meredith & Grew collaborates with Jones Lang LaSalle for 2,990 s/f

October 20, 2009 - Front Section

The Bulfinch Group, a general agency of The Guardian Life Insurance Company of America (Guardian), New York, NY, has executed a new 3,990 s/f lease at 300 Ledgewood Place. The property is now 100% leased.

The Colliers Meredith & Grew team of executive vice president James Elcock and assistant vice president David Goodhue represented the landlord, F.P. Giglio Enterprises, in the transaction. Senior vice president Bradley McGill and associate Michael Olson of Jones Lang LaSalle represented The Bulfinch Group. Specifics of the lease transaction were not disclosed.

"We are pleased to welcome The Bulfinch Group to Ledgewood Place," said Frank Giglio, president of F.P. Giglio Enterprises. "The Bulfinch Group is a high quality tenant with a great reputation, and is indicative of the caliber of tenant that we have been able to attract to the property since its completion in late 2007."

"We are excited to have 300 Ledgewood Place be home to our new South Shore office," said Seth Medalie, CLU, ChFC president of The Bulfinch Group. "We take pride in locating our business in quality office buildings that provide a productive business environment for our professionals and clients. In addition, Frank Giglio's attention to detail and passion for the property are a very good formula for a long standing relationship." The Bulfinch Group also occupies offices at 140 Kendrick St. in Needham, Mass.

Built in 2007, 300 Ledgewood Place is a three-story, 39,000 s/f class A office building located in the Ledgewood Office Park. The park is conveniently situated minutes south of the Rte. 3 and Rte. 228 interchange at Exit 14 and is within minutes of Hingham, Norwell and Weymouth. Nearby amenities include hotels, restaurants and retail.

Colliers Meredith & Grew is a Boston-based commercial real estate company with integrated service groups including Brokerage, Capital Markets, Counseling & Valuation, Development & Advisory, Investment Sales, and Property & Asset Management. In addition to representing its core clients in New England, Colliers Meredith & Grew provides national and international real estate services to its multi-market clients as a member of Colliers International and as an owner/member of Strategic Alliance Mortgage LLC (SAM). Colliers International is a worldwide affiliation of independently owned and operated companies in more than 290 offices in 61 countries.

Jones Lang LaSalle is a financial and professional services firm specializing in real estate. The firm offers integrated services delivered by expert teams worldwide to clients seeking increased value by owning, occupying or investing in real estate. With 2008 global revenue of \$2.7 billion, Jones Lang LaSalle serves clients in 60 countries from 750 locations worldwide, including 180 corporate offices. The firm is an industry leader in property and corporate facility management services, with a portfolio of approximately 1.4 billion square feet worldwide. LaSalle Investment Management, the

company's investment management business, is one of the world's largest and most diverse in real estate with more than \$36 billion of assets under management.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540