



Roland G. Milton

FIRM: GAMWELL & INGRAHAM INC., CRANSTON, R.I.

BORN: WARWICK, 1905

EDUCATION: CRANSTON PUBLIC SCHOOLS

With 35 years of brokerage and mortgage experience, Roland is high on the list of respected and successful Realtors in the State of Rhode Island. The Vice President of one of the area's largest firms, Milton got his start by answering a 1923 newspaper ad for a \$6 per week job at Coates Hurdle Company, specializing in mortgage lending. "Working for Coates was my real estate education. Not only did I handle the processing and liquidation of mortgages, but also sold real estate and insurance. Although I became manager of the firm, by 1938 I realized that I had reached my pinnacle with Coates, so I joined the 34 year old Gamwell & Ingraham Company as a broker."

In 1941, Roland was named manager of real estate; and in 1947, he was appointed a Vice President. Today the firm has two branch offices, employs 26 persons in insurance and 15 in real estate. "We handle all aspects of the business except development, which we ceased just after WWII. We are interested in covering the entire State with young, experienced, specialists. More and more real estate people are learning segments of the business. The old days of the man coming in off the street are slowly dying. The firm with knowledgeable employees is the future of our trade."

Married and the father of a 34 year old son who works with the company, Roland is a past director and president of the Providence Board of Realtors, a past national director, a Mason and a member of Rotary. In his spare time, he fishes from New Brunswick to the Florida Keys.

"Rhode Island has gone through a very slow period, but things are now beginning to perk up. The tight money situation hurt us the same way it did everyone else, but we are seeing daylight in this field also. Rhode Island has a great future and our offices will be right in the thick of it."